

XITIJ Services

Family Business Professionalization Without Losing Promoter Agility

An anonymised case note for promoter-led businesses needing governance cadence, founder-office leverage and cash visibility.

Core positioning

XITIJ helps founder-led companies, growth ventures, family businesses, investors and strategic stakeholders become capital-ready, governance-ready and transaction-ready through structured advisory, investment facilitation, expert-bench access and execution cadence.

Business context

Promoter-led diversified services group with growing operations, founder-centric decision-making and informal cross-functional reviews.

Mandate

- Virtual CEO, Virtual CFO and Chief of Staff style operating support
- Founder-office decision map
- Monthly management review rhythm
- Cash, receivables and business-head dashboard

Key interventions

- Separated strategic, operating and administrative decisions
- Created decision log and action tracker
- Built role clarity across business heads
- Designed promoter-led review cadence that preserved agility

Outcome signals

- Sharper promoter review conversations
- Improved cash and receivables visibility
- Fewer unresolved cross-functional escalations
- Better readiness for external advisors, lenders or investors

Important note

This document is for informational and business discussion purposes only. It does not constitute investment advice, legal advice, tax advice, accounting advice, a public offer, solicitation or recommendation. Engagements, referrals, advisory support and facilitation are subject to separate written terms and independent evaluation.