

XITIJ Services

Manufacturing Cash and Operations Control Tower

An anonymised case note for manufacturing and services businesses needing cash predictability, receivables discipline and operating visibility.

Core positioning

XITIJ helps founder-led companies, growth ventures, family businesses, investors and strategic stakeholders become capital-ready, governance-ready and transaction-ready through structured advisory, investment facilitation, expert-bench access and execution cadence.

Business context

Regional manufacturing business with healthy demand but weak cash predictability, delayed receivables and limited product-line profitability visibility.

Mandate

- Virtual CFO and COO operating control mandate
- 13-week cash visibility template
- Receivables cadence
- Production and dispatch KPI tree

Key interventions

- Built rolling cash and receivables visibility
- Connected production, delivery, inventory and collections in one review rhythm
- Introduced cost leakage checkpoints
- Created monthly operating control tower

Outcome signals

- Better cash predictability
- Earlier visibility of margin leakage
- Improved coordination between sales, production and finance
- Cleaner lender or investor readiness story

Important note

This document is for informational and business discussion purposes only. It does not constitute investment advice, legal advice, tax advice, accounting advice, a public offer, solicitation or recommendation. Engagements, referrals, advisory support and facilitation are subject to separate written terms and independent evaluation.